

Aotearoa New Zealand Event Planners' Guide (The Planner)

The Planner, published annually, has long been regarded as the "Bible" for all event planners. It continues to be hugely popular as a great easy to use guide. The Planner showcases the beautiful destinations of New Zealand with stunning images and information and highlights the top reasons to visit, work, meet, stay and play. BEIA are delighted to bring the 30th edition of The Planner to the business events sector.

Planner Distribution

Business Events Industry Aotearoa (BEIA) conduct direct marketing to corporate meeting planners, professional conference organisers and association decision-makers through various channels including the BEIA website, e-news, social media platforms and the Planner.



PRINTED BEIA PLANNER

3,500. Mailed to client databases in Australia and New Zealand. Promoted and distributed at key shows in both countries.



BEIA ONLINE PLANNER

The Planner, including website and email links, is loaded on our website in Flipbook format. Click here



CHINA WECHAT CONTENT

The Tourism New Zealand China team takes the Planner content and uses it in its WeChat marketing.

BEIA Promotional Website Listings



All BEIA Members receive a complimentary Standard Website Listing on the BEIA website included as an additional benefit of their membership.

Take the opportunity now to upgrade to an Interactive Listing to enhance your online presence and promote your brand and product.

Standard Website Listing

(Complimentary)

- · Logo and Business Name
- Capacities Table
- Contact details, link to online email form and link to own website
- Main page features up to four rotating landscape images and up to 300 words of text
- · Interactive Google Map
- Ability to include social media symbols and links (Facebook, Twitter, Google Plus, LinkedIn, Flickr, YouTube and Instagram)

Interactive Website Listing

(Optimal Presence)*

- As per Standard Listing, plus:
- Ability to brand every "page" within the listing, by displaying one branded banner at the top of each page
- One "News and More" page: features up to four rotating images and up to 300 words of text
- One "More Information" page: features up to four rotating images and up to 300 words of text
- One "Services & Facilities" page: features up to four rotating images and up to 300 words of text
- Image Gallery display and caption up to 20 of your images
- Video Page (one YouTube embedded video)
- One PDF brochure/ document placed online for consumer download

Website Performance

Website activity 2018 - 2021							
Calendar Year	Number of Page views	Number of Referrals					
2018	185,009	12,396					
2019	176,020	10,258					
2020*	126,291*	7,316*					
2021*	148,518*	5,876*					

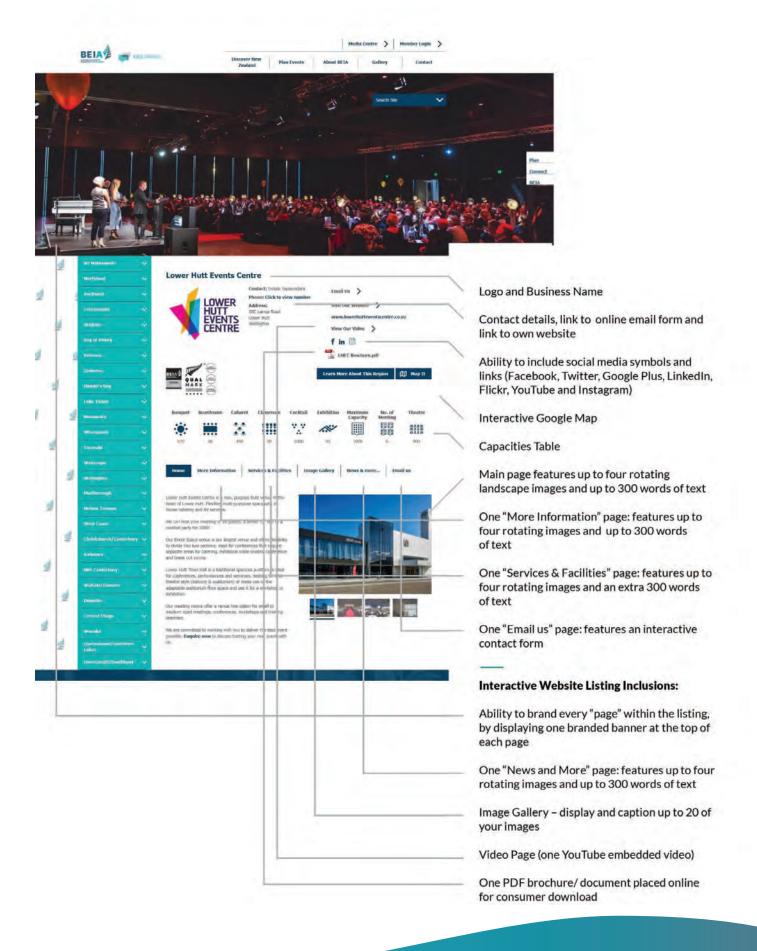
Note: We consider it a referral when the user clicks through to a member website, enquires through their contact form or uses click-to-call.

^{*}An example of an Interactive Listing follows this page.
Please refer to the Rate Card or Booking Contract for pricing.

^{*2020 &}amp; 2021 impacted by COVID-19.

Interactive Website ListingFeatures & Benefits





BEIA ADVERTISINGRATE CARD



OPTIONS INCLUSIONS		Rate (+ GST) (includes production)	
Option 1	Banner Ad (Directory - limited numbers)	\$699 + GST	
Option 2	Half Page Ad	\$1,999 + GST	
Option 3	Full Page Ad	\$2,999 + GST	
Option 4 Bookmarks - 2 only available		\$3,999 + GST	
Option 5 Inside Front Cover		\$3,999 + GST	
Option 6	Inside Back Cover	\$3,999 + GST	
Option 7	Double Page Spread	\$4,999 + GST	
ADD ON - WE	BSITE LISTING UPGRADE		
Option 8	Interactive purchased WITH Planner Ad	\$700 + GST	
WEBSITE UPO	GRADE ONLY		
	Interactive Website Listing	\$1000 + GST	
E-NEWS BAN			
Option 10		\$250 + GST	

Planner Artwork Specifications BEIA Members may supply their own designed advertisement for the



BEIA Members may supply their own designed advertisement for the Planner, or can choose to work with BEIA to produce an advert, in the BEIA Planner Advert style. Please refer to the specifications below for further information.

Membership Profile Material Requirements	Supplied Advertising Artwork Specifications	
Double Page Spread Listing 6 x Photos, 2 x floor plans, logo Up to 400 words copy including capaci Contact details Full Page Listing	Double Page Spread - Bleed Trim size: 297mm W x 210mm H Live area: 10mm clearspace on outside ed (20mm clearspace central gutter for bindir Bleed: Add 3mm of bleed on all sides	
Full Page Listing • 4 x Photos (including floor plan), logo • Up to 150 words copy including capacit • Contact details Half Page Listing Horizontal • 2 x Photos (including floor plan), logo	Full Page - Bleed Trim size: 148.5mm W x 210mm H Live area: 10mm clearspace on all edges Bleed: Add 3mm of bleed on all edges	
Up to 150 words copy including capacit Contact details Banner logo, 270 characters, contact details	Inside Front / Back Cover (Full Page - Blee Trim size: 148.5mm W x 210mm H Live area: 10mm clearspace on all edges Bleed: Add 3mm of bleed on all edges	∌d)
*Capacities table if applicable	Half Page Horizontal - No Bleed Image area: 129mm W x 95mm H	
File Handling Specifications • Please supply artwork as print ready PDF • 3mm bleed on all edges - no cropmarks • Ensure images are 300dpi and converted to CMYK • Embed fonts (Illustrator only) • Convert PMS colours to CMYK	Banner - No Bleed Image area: 129mm W x 40mm H	
Additional Production Charges All set format advertisements include up to three sets of revisions and three proofs. Additional revisions/proofs will be charged at \$65 per set.	Back Cover Perforated Bookmark - Bleed Trim size: 63mm W x 210mm H Live area: 10mm clearspace on all edges Bleed: Add 3mm of bleed on all edges	
	Front Cover Perforated Bookmark - Bleed Trim size: 63mm W x 210mm H Live area: 10mm clearspace on all edges Bleed: Add 3mm of bleed on all edges	t

E-News Banner Ad Artwork Specifications

- JPG File no larger than 100KB
- 580 pixels wide by 150 pixels high
- Supply or embed a URL link in the Banner

BEIA ADVERTISINGBOOKING CONTRACT



				O.NZ OR COMPLETE THE ONLINE FORM. CIICK NETE
	R INFORMATION			
Business Trad	ing Name: (BEIA Membership Name)			
Business Full L	_egal Name: (if different to above)			
Postal Addres	S			
Telephone (Ind	cluding Area Code)			Email
BOOKING DET	TAILS (please tick an option)	Exc	I. GST	BOOKING SCHEDULE
Option 1	Banner Ad (Directory - limited numbers)	\$	699	Purchase Order # (if required)
Option 2	Half Page Ad	\$ 1	1,999	Authorised Name
Option 3	Full Page Ad	\$ 2	2,999	Job Title
Option 4	Bookmarks - 2 only available	\$ 3	3,999	Date
Option 5	Inside Front Cover	\$ 3	3,999	Signature
Option 6	Inside Back Cover	\$ 3	3,999	(I have read and accept the Terms & Conditions).
Option 7	Double Page Spread	\$ 4	1,999	
ADD ON - WEI	BSITE LISTING UPGRADE			PAYMENT TERMS
Option 8	Interactive purchased WITH Planner Ad	\$	700	Payment due 20th month following invoice.
				ALL PAYMENTS TO NZCA – BEIA PLANNER
WEBSITE UPGRADE ONLY Option 9 Interactive Website Listing \$ 1		1000	Direct Credit to Westpac Bank, Takapuna Branch, Auckland A/C# 031510 0021690 04	
Options	interactive website Listing	Ą	1000	Please use Member Name and Invoice # in the Reference fields.
E-NEWS BANI (Specify which	NER AD E-News. Note: limited numbers)			Please email Remittances to admin@beia.co.nz
Option 10 \$		\$	250	Please Refer to Terms & Conditions for Proofing Charges.
				Please Refer to Artwork Specifications for Requirements.
TOTAL COST	· —			ADVERTISING DEADLINES Booking Deadline: 31st March 2022 Material Deadline: 6th April 2022
Please note:	All advertising costs are exclusive of	GST	Γ.	

PLEASE READ CAREFULLY

PROOFING: Proofing will be done using Adobe Acrobat PDFs and emailed direct to clients. Acrobat Reader is freeware, available over the internet at www.adobe.com.

Note 1: Full colour accuracy is not possible using digital proofing. Every effort will be made by BEIA to reproduce advertisements accurately, but given variations caused by different paper stocks and computer settings, BEIA cannot be held responsible for slight variations in colour reproduction.

Note 2: Liability for reproduction of advertisements where material is incorrectly supplied remains with the advertiser. The publisher will make every endeavour to source correct material and retains the right to refuse material that is not as specified. All costs incurred during production through changes to material supplied will be charged. DIGITAL FILES ONLY - Photography scans and floor plan graphics files to be supplied as high-resolution jpeg, tiff or eps - 300dpi. Text copy to be supplied as Microsoft Word .doc or .txt files.

TERMS & CONDITIONS

- 1. Except for specific positions as listed in the ratecard, positions may be requested but cannot be guaranteed.
- 2. Advertising rates for the BEIA Printed and Online Planner represent the space fee only and are based on receiving correct material.
- 3. Every advertisement must comply with the specifications as outlined in the ratecard. No responsibility for mistakes in content or design or quality of reproduction will be accepted by the publisher for any disk/material supplied that does not meet the required specifications.
- **4.** BEIA takes every effort for accuracy but accepts no responsibility for colour variations to advertisements printed where colour proofs have not been requested nor for errors or omissions in text where information is provided free of charge, nor for advertisements where signed proofs of advertisements have been received.
- 5. All images, logos and floor plans must be supplied as high resolution (300dpi) electronic jpeg, tif or eps files for the planner and low resolution (72dpi) for the website. Text to be supplied as text only Microsoft word files. Incorrect content in material supplied remains the responsibility of the advertiser.
- **6.** Any costs incurred in making alterations and additions to material supplied in incorrect formats or material by BEIA will be oncharged to the advertiser or their agent in addition to the space rate.
- **7.** All rates quoted in the rate card are exclusive of GST.
- **8.** The publisher reserves the right to charge 1.5% interest per month on overdue balances. Any costs incurred in debt collection fees etc will be payable by the purchasers.
- 9. Advertising orders cancelled after booking deadline will be subject to charge at full space rates.
- 10. The publisher reserves the right to decline any advertisement or website listing.
- **11.** Whilst every care is taken to ensure the insertion of an advertisement in accordance with request and instructions, no liability will be accepted from any loss occasioned by omission, alteration or misplacement.
- **12.** The publisher expressly disclaims all and any liability to any person(s) for any actions that may arise against the advertiser. The Publisher is not responsible for results that do not meet or exceed advertisers' expectations.
- 13. All advertising contracts are deemed to be placed in Auckland.
- 14. The completion of this booking confirmation and related correspondence is deemed to be a contract. All alterations to bookings including cancellations are to be made in writing. No liability is acknowledged by the publisher for failure to confirm cancellations/alterations or omissions or errors caused by misinterpretation or oversight in verbal communications or instructions.
- **15.** The BEIA website is an interactive on-line service on the World Wide Web of the Internet, consisting of information, software and other content owned or licensed by the New Zealand Convention Association Inc. and the services host.
- 16. Except where expressly permitted by the service's operator, no portion of the service (including information, content or software) and publications may be reproduced, redistributed, transmitted, published, resold or otherwise commercially exploited by any other advertiser or end user.
- 17. The term of the contract for insertion of an advertiser's placement in the BEIA planner and on the BEIA website is for 12 months.
- **18.** The service provider reserves the right at any time to change the service on the website, including adding, eliminating, introducing or discontinuing any content or feature of the service. Should payment not be received within our terms of trade, the provider reserves the right to delist the advertiser.
- 19. Whilst every care is taken to ensure information contained on the advertising listing is in accordance with requests and instruction, no liability will be accepted for any loss occasioned by omission or alterations.
- **20.** BEIA is prepared to make three sets of changes to template ads. Any further alterations or additions will be on-charged to the advertiser or their agent.